## Eleven-year Summary

																			(Billions	s of yen)
	(FY)	2009		10	2011		2012		2013	2014		2015		16	2017		2018		2019	
Operating results	Net sales	¥1,173.4	¥1,22	5.9	¥1,303.7		¥1,288.8	¥1	1,385.4	¥1,486.1		¥1,541.0	¥1,51	3.8	¥1,574.2		€1,594.7	¥	1,641.3	
	Aerospace Systems <sup>1</sup>	-		-	-		-		-	-		-		-	469.5		463.9		532.5	
	Energy System & Plant Engineering <sup>1</sup>	-		-	-		-		-	-		-		-	251.6		253.0		242.9	
	Aerospace <sup>1</sup>	188.8	19		206.5		239.1		280.7	325.0		351.8		9.9	-		-		-	
	Gas Turbine & Machinery <sup>1</sup>	191.3	20		194.6		207.0		189.2	218.7		236.4	24		-		-		-	
	Plant & Infrastructure <sup>1</sup>	107.5		9.0	122.8		115.8		103.8	121.3		135.6		0.8	-		-		-	
	Precision Machinery & Robot <sup>2</sup>	82.7	14		175.0		130.4		123.2	135.		133.1		5.2	198.9		222.0		217.3	
	Ship & Offshore Structure	151.8	11		113.5		90.3		80.8	90.3		94.8		3.2	95.6		78.9		71.6	
	Rolling Stock	150.0	13		132.6		129.9		147.9	121.5		146.6	13		141.7		124.6		136.5	
	Motorcycle & Engine <sup>2</sup>	203.0	23		235.2		251.8		322.2	329.2		333.5		3.0	331.6		356.8		337.7	
	Other	97.8	11		123.2		124.2		137.2	144.2		108.8		7.4	85.0		95.1		102.4	
	Operating income [operating income margin]	(1.3)	[-] 4	2.6 [	3.4%] 57.4	[4.4%]	42.0	[3.2%]	72.3	[5.2%] 87.2	[5.8%]	95.9	[6.2%] 4	5.9 [3	.0%] 55.9		64.0	[4.0%]		[3.7%]
	Aerospace Systems <sup>1</sup>	-		-	-		-		-	-		-		-	30.8			[7.0%]	42.7	[8.0%]
	Energy System & Plant Engineering <sup>1</sup>	_		-	-		-		-	-		-		-		[3.0%]	11.6	[4.5%]	17.5	[7.2%]
	Aerospace <sup>1</sup>			-	1.5%] 7.8	[3.7%]	14.8	[6.1%]			[11.1%]				.5%] –		-		-	
	Gas Turbine & Machinery <sup>1</sup>				4.7%] 7.7	[3.9%]	7.0	[3.3%]			[5.1%]				.3%] –		-		-	
	Plant & Infrastructure <sup>1</sup>				-	[11.4%]	9.7	[8.4%]		[6.0%] 6.5					.6%] –		-		-	
	Precision Machinery & Robot <sup>2</sup>			2.3 [1		[15.2%]	8.4	[6.4%]	10.4	[8.4%] 10.9						[10.8%]	21.3	[9.6%]		[5.6%]
	Ship & Offshore Structure			1.0)	[-] 3.9	[3.4%]	4.1	[4.6%]	(2.0)	[-] 2.6		(7.9)		1.4)	[-] (3.8)		1.0	[1.3%]	(0.6)	[-]
	Rolling Stock	8.7			6.2%] 5.1	[3.8%]	2.2	[1.7%]		[5.1%] 6.0		9.2			.5%] (12.4)		(13.7)	[-]	(3.8)	[-]
	Motorcycle & Engine <sup>2</sup>	(27.0)		4.9)	[-] (2.9)	[-]	2.3			[4.9%] 14.9						[4.5%]		[4.0%]	(1.9)	[-]
	Other	(1.0)			2.2%] 3.8	[3.1%]	1.2	[1.0%]		[3.2%] 3.9						[3.4%]		[2.6%]		[1.2%]
	Recurring profit	14.2		9.1	63.6		39.3		60.6	84.2		93.2		5.6	43.2		37.8		40.4	
	EBIT <sup>3</sup>	1.5		3.2	52.9		50.3		65.3	88.0		78.4		1.7	35.7		41.2		42.9	
	Income before income taxes	(3.8)		3.5	48.7		46.1		61.3	84.2		74.8		3.8	32.9		37.8		39.3	
	Profit attributable to owners of the parent	(10.8)	2	5.9	23.3		30.8		38.6	51.6		46.0	2	5.2	28.9		27.4		18.6	
	Research and development expenses	38.0	3	7.0	39.9		41.7		40.3	41.6		43.6	4	3.6	45.4		48.7		52.6	
	Capital expenditures	59.2	5	5.3	63.9		78.6		87.7	80.0		76.3		2.7	82.1		66.9		70.4	
	Depreciation and amortization	51.4		D.2	48.9		48.3		37.8	44.5		49.0		1.5	56.1		59.0		61.2	
Financial position	Total assets	1,352.4	1,35		1,362.1		1,466.2	1	1,554.4	1,662.2	2	1,620.4	1,68		1,785.0		1,838.8		1,957.8	
(at year-end)	Interest-bearing debt	428.9	42	9.1	407.1		484.6		444.6	414.3	;	398.4	40	0.6	446.6		439.4		567.4	
	Net assets	283.0	29	7.4	315.9		349.8		376.6	447.9	)	445.6	45	1.3	481.3		492.2		471.5	
	Invested capital <sup>4</sup>	705.9	71	3.2	713.2		822.8		807.6	846.3		829.7	83	7.9	912.7		915.8		1,023.0	
Cash flows	Cash flows from operating activities	30.1	8	1.9	84.7		28.1		151.7	127.6	,	86.0	ç	3.5	56.0		109.7		(15.4)	
	Cash flows from investing activities	(63.2)	(5	2.9)	(65.9)		(81.1)		(77.5)	(67.3	;)	(74.1)	(6	4.8)	(80.5)	)	(85.3)		(69.4)	
	Free cash flows	(33.0)	2	8.9	18.7		(53.0)		74.1	60.2		11.8	2	3.6	(24.5)	)	24.4		(84.8)	
	Cash flows from financing activities	35.9	(1	8.8)	(26.8)		57.6		(62.5)	(57.3	)	(23.4)	(1	5.8)	37.7		(19.7)		115.8	
Key performance indicators	Before-tax ROIC (Return on invested capital)⁵	0.2%	6.	0%	7.4%		6.1%		8.1%	10.49	)	9.4%	5	0%	3.9%		4.5%		4.2%	
	Return on equity (ROE)	-	9.	1%	7.8%		9.5%		11.0%	12.9%	1	10.6%	6	0%	6.4%		5.8%		4.0%	
	Net D/E ratio	142.2%	132	1%	121.8%		131.9%		109.3%	83.9%		82.5%	78	9%	80.6%		76.6%		101.2%	
	Net income per share <sup>₅</sup>	¥(65.1)	¥15	5.5	¥139.5		¥184.6		¥230.9	¥308.9		¥275.6	¥15	5.8	¥173.0		¥164.3		¥111.7	
	Net assets per share	¥1,661.3	¥1,73	D.3	¥1,830.6		¥2,023.2	¥2	2,171.6	¥2,585.8		¥2,582.1	¥2,61	7.3	¥2,789.9	¥	€2,851.8	¥	2,727.5	
	Dividends per share <sup>₅</sup>	¥30.0	¥3	D.O	¥50.0		¥50.0		¥60.0	¥100.0		¥120.0	¥6	0.0	¥60.0		¥70.0		¥35.0	
	Dividend payout ratio	-	19.	3%	35.8%		27.0%		25.9%	32.3%	)	43.5%	38	2%	34.6%		42.5%		31.3%	
	Number of employees (at year end)	32,297	32,7	06	33,267		34,010		34,620	35,473		34,605	35,	27	35,805		35,691		36,332	

In fiscal 2018, the reportable segments were reorganized: the Aerospace segment and the jet engine business of the Gas Turbine & Machinery segment became the Aerospace Systems segment and the Plant & Infrastructure segment and the energy and marine-related businesses of the Gas Turbine & Machinery segment became the Energy System & Plant Engineering segment. Figures for fiscal 2017 onward are presented according to the reorganized segments.
In fiscal 2018, the Precision Machinery segment was renamed the Precision Machinery & Robot segment.
EBIT = Income before income taxes + interest expense
Invested capital = Interest-bearing debt + shareholders' equity

Before-tax ROIC = EBIT / Invested capital at year-end
Effective October 1, 2017, a 1-for-10 share consolidation was implemented for ordinary shares. Figures for fiscal 2016 and before are calculated based on the assumption that the share consolidation had already been implemented.