



KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES FLASH CONSOLIDATED FINANCIAL RESULTS OF THE FIRST QUARTER (Unaudited)

For three months ended June 30, 2008 and 2007 and one year ended March 31,2008

| Operating results | | 3.6:11: | | Thousands of | | | |
|---|------|----------------------------------|-------|------------------------------------|----|--|--|
| | TL | Millions of aree months ended | | | | J.S. dollars ee months ended | |
| | | Jun. 30, 2008 | | ree months ended un. 30, 2007 | | Jun.30, 2008 | |
| Net sales Operating income Net income Earnings per share (Yen) | ¥ | 302,531 8,246 8,102 4.9 | ¥ | 330,445 19,198 12,010 7.2 | \$ | 2,842,802 77,485 76,132 | |
| Financial condition | - | Millions of yen / Thou | ısand | s of U.S. dollars | | | |
| | | Total assets | | Net assets | | Ratio of net assets to total assets | |
| As of June 30, 2008 As of March 31, 2008 | ¥ | 1,345,446 1,378,770 | ¥ | 311,059 319,038 | | 23% 23% | |
| As of June 30, 2008 | \$ | 12,642,793 | \$ | 2,922,938 | | _ | |
| | Y | en / U.S. dollars | Tł | nousand shares | | | |
| | | Net assets | | umber of shares | | | |
| | less | minority interests | | issued and | | | |
| | | per share | | outstanding | | | |
| As of June 30, 2008 | ¥ | 183.2 | | 1,668,290 | | | |
| As of March 31, 2008 | | 187.7 | | 1,668,305 | | | |
| As of June 30, 2008 | \$ | 1.72 | | _ | | | |
| Cash flows | | | Th | ousands of | | | |
| | | Millions of yen | l | J.S. dollars | | | |
| | | ee months ended | Thr | ee months ended | _ | | |
| | | Jun. 30, 2008 | Ju | ın. 30, 2007 | | | |
| Operating activities Investing activities | ¥ | (3,585) (14,818) | \$ | (33,687) (139,241) | | | |
| Financing activities | | 12,101 | | 113,710 | | | |
| Cash and cash equivalents at end of term | | 31,217 | | 293,338 | | | |
| Fiscal year forecast | | Millions of yen | | | | | |
| • | | Net sales | | Net income | | | |
| One year ending March 31, 2009 | ¥ | 1,460,000 | ¥ | 30,000 | | | |

- Notes: 1. This "FLASH CONSOLIDATED FINANCIAL RESULTS" and following financial statements have been prepared in conformity with generally accepted accounting principles and practices in Japan.
 - 2. All US\$ amounts in these statements represent the arithmetical results of translating Japanese yen to U.S. dollars on the basis of 106.42 yen =\$1, the rate prevailing as of June 30, 2008, solely for the convenience of the readers.

Condensed Consolidated Balance Sheets

As of June 30 and March 31, 2008

| | | Millions | s of ven | | | Thousands of U.S. dollars |
|--|------------|-------------|----------|-------------|----|------------------------------|
| | | As of | <i>J</i> | As of | _ | As of |
| | Ju | n. 30, 2008 | Ma | ar.31, 2008 | Ju | ın. 30, 2008 |
| Assets: | | | | · | | · |
| Current assets : | | | | | | |
| Cash on hand and in banks | ¥ | 32,655 | ¥ | 39,875 | \$ | 306,850 |
| Trade receivables, less allowance | | 361,013 | | 433,155 | | 3,392,342 |
| Inventories | | 474,647 | | 439,310 | | 4,460,130 |
| Other current assets | | 72,996 | | 69,942 | | 685,923 |
| Total current assets | | 941,311 | | 982,282 | | 8,845,245 |
| Investments and long-term loans less allowance | | 82,838 | | 79,675 | | 778,407 |
| Net property, plant and equipment | | 264,523 | | 259,927 | | 2,485,651 |
| Intangible and other assets | | 56,774 | | 56,886 | | 533,490 |
| Total assets | ¥ | 1,345,446 | ¥ | 1,378,770 | \$ | 12,642,793 |
| Liabilities and net assets : | | | | | | |
| Current liabilities : | | | | | | |
| Short-term borrowings | | | | | | |
| and current portion of long-term debt | ¥ | 174,363 | ¥ | 137,681 | \$ | 1,638,442 |
| Trade payables | | 355,629 | | 431,000 | | 3,341,750 |
| Advances from customers | | 147,392 | | 124,679 | | 1,385,003 |
| Other current liabilities | | 128,989 | | 131,181 | | 1,212,074 |
| Total current liabilities | | 806,373 | | 824,541 | | 7,577,269 |
| Long-term liabilities : | | | | | | |
| Long-term debt, less current portion | | 128,246 | | 138,766 | | 1,205,093 |
| Others | | 99,768 | | 96,425 | | 937,493 |
| Total long-term liabilities | | 228,014 | | 235,191 | | 2,142,586 |
| Net assets : | ' <u>-</u> | | | | | |
| Common stock | | 104,329 | | 104,329 | | 980,351 |
| Capital surplus | | 54,324 | | 54,291 | | <i>510,46</i> 8 |
| Retained earnings | | 150,660 | | 151,401 | | 1,415,712 |
| Net unrealized gains on securities | | 13,025 | | 10,292 | | 122,393 |
| Gains/losses on hedging items | | (376) | | 5,217 | | (3,533) |
| Foreign currency translation adjustments | | (15,852) | | (11,878) | | (148,957) |
| Treasury stock | | (464) | | (460) | | (4,360) |
| Minority interests | | 5,413 | | 5,846 | | 50,864 |
| Total net assets | | 311,059 | | 319,038 | | 2,922,938 |
| Total liabilities and net assets | ¥ | 1,345,446 | ¥ | 1,378,770 | \$ | 12,642,793 |

Condensed Consolidated Statements of Income *For three months ended June 30, 2008 and 2007*

| | | Millions | of ven | | | | U.S. dollars |
|--|---------|--------------|--------|----------------|--------|------|-----------------|
| | Three r | months ended | | e months ended | • | Thre | ee months ended |
| | Ju | n. 30, 2008 | | Jun.30, 2007 | % | | Jun.30, 2008 |
| | | | | | Change | | |
| Net sales | ¥ | 302,531 | ¥ | 330,445 | -8.4% | \$ | 2,842,802 |
| Cost of sales | | 254,443 | | 272,948 | | | 2,390,932 |
| Gross profit | | 48,088 | | 57,497 | | | 451,870 |
| Selling, general and administrative expenses | | 39,842 | | 38,299 | | | 374,385 |
| Operating income | | 8,246 | | 19,198 | -57.0% | | 77,485 |
| Other income (expenses): | | | | | | | |
| Interest and dividend income | | 1,646 | | 1,567 | | | 15,467 |
| Equity in income of unconsolidated | | | | | | | |
| subsidiaries and affiliates | | 1,355 | | 670 | | | 12,733 |
| Interest expense | | (1,850) | | (2,186) | | | (17,384) |
| Other, net | | 5,427 | | (111) | | | 50,996 |
| Income before income taxes and | | | | | | | |
| minority interests | | 14,824 | | 19,138 | -22.5% | | 139,297 |
| Income taxes | | (6,455) | | (6,964) | | | (60,656) |
| Minority interests in net income of | | | | | | | |
| consolidated subsidiaries | | (267) | | (164) | | | (2,509) |
| Net income | ¥ | 8,102 | ¥ | 12,010 | -32.5% | \$ | 76,132 |

Condensed Consolidated Statements of Cash Flows For three months ended June 30, 2008

(Consolidated)

Thousands of

| | Millions of yen | | | nousanas of J.S. dollars |
|--|-----------------|--------------|-----|-----------------------------|
| | | months ended | | months ended |
| | | 1.30, 2008 | | n.30, 2008 |
| Cash flows from operating activities: | | 1.50, 2000 | Jul | 11.30, 2000 |
| Income before income taxes and minority interests | ¥ | 14,824 | \$ | 139,297 |
| Adjustments to reconcile net income before income taxes and minority | • | 14,024 | Ψ | 109,291 |
| interests to net cash provided by operating activities: | | | | |
| Depreciation and amortization | | 9,542 | | 89,664 |
| Decrease in assets | | 39,962 | | 375,512 |
| Decrease in liabilities | | (54,103) | | (508,391) |
| Other | | (13,810) | | (129,769) |
| Net cash used for operating activities | ¥ | | \$ | (33,687) |
| not oddin dood for operating doubthied | <u></u> | (3,363) | | (33,007) |
| Cash flows from investing activities: | | | | |
| Acquisition of tangible and intangible assets | | (14,923) | | (140,227) |
| Acquisition of investments in securities | | (13) | | (122) |
| Other | | 118 | | 1,108 |
| Net cash used for investing activities | ¥ | (14,818) | \$ | (139,241) |
| Cash flows from financing activities: | | | | |
| Increase in short-term borrowings | | 18,887 | | 177,476 |
| Proceeds from long-term debt | | 8 | | <i>7</i> 5 |
| Repayment of long-term debt | | (507) | | (4,764) |
| Other | | (6,287) | | (59,077) |
| Net cash provided by financing activities | ¥ | 12,101 | \$ | 113,710 |
| Effect of exchange rate changes | | (650) | | (6, 108) |
| Net decrease in cash and cash equivalents | | (6,952) | | (65,326) |
| Cash and cash equivalents at beginning of term | | 38,169 | | 358,664 |
| Cash and cash equivalents at end of term | ¥ | 31,217 | \$ | 293,338 |

| | Millions of yen Three months ended Jun.30, 2008 | | | | | | | | | | |
|--|---|----------|---|----------|---|----------|---------------|---------|--|--|--|
| | | External | | rsegment | | Total | Operating | | | | |
| | | sales | | sales | | sales | income (loss) | | | | |
| Shipbuilding | ¥ | 19,090 | ¥ | 186 | ¥ | 19,276 | ¥ | 23 | | | |
| Rolling Stock | | • | | | | · | | | | | |
| & Construction Machinery | | 36,104 | | 259 | | 36,363 | | 2,382 | | | |
| Aerospace | | 39,563 | | 394 | | 39,957 | | 219 | | | |
| Gas Turbines & Machinery | | 44,984 | | 4,260 | | 49,244 | | 2,258 | | | |
| Plant & Infrastructure Engineering | | 20,284 | | 2,891 | | 23,175 | | 1,695 | | | |
| Consumer Products & Machinery | | 94,007 | | 1,862 | | 95,869 | | (1,834) | | | |
| Hydraulic Machinery | | 23,009 | | 2,040 | | 25,049 | | 2,633 | | | |
| Other | | 25,490 | | 9,956 | | 35,446 | | 939 | | | |
| Total | | 302,531 | | 21,848 | | 324,379 | | 8,315 | | | |
| Eliminations and corporate | | - | | (21,848) | | (21,848) | | (69) | | | |
| Consolidated total | ¥ | 302,531 | ¥ | - | ¥ | 302,531 | ¥ | 8,246 | | | |

| | Thousands of U.S. dollars | | | | | | | | | | | |
|------------------------------------|---------------------------|----------------|----|--------------------|-------------------|----------------|----|---------------------|--|--|--|--|
| | | | | Three n Jun.3 | nonths 30, 200 | | | | | | | |
| | | External sales | | Intersegment sales | | Total sales | | perating ome (loss) | | | | |
| Shipbuilding Rolling Stock | \$ | 179,384 | \$ | 1,748 | \$ | 181,132 | \$ | 217 | | | | |
| & Construction Machinery | | 339,260 | | 2,434 | | 341,694 | | 22,384 | | | | |
| Aerospace | | 371,763 | | 3,702 | | <i>375,465</i> | | 2,058 | | | | |
| Gas Turbines & Machinery | | 422,702 | | 40,030 | | 462,732 | | 21,217 | | | | |
| Plant & Infrastructure Engineering | | 190,603 | | 27,166 | | 217,769 | | 15,927 | | | | |
| Consumer Products & Machinery | | 883,358 | | 17,497 | | 900,855 | | (17,234) | | | | |
| Hydraulic Machinery | | 216,209 | | 19,169 | | 235,378 | | 24,741 | | | | |
| Other | | 239,523 | | 93,554 | | 333,077 | | 8,824 | | | | |
| Total | | 2,842,802 | | 205,300 | | 3,048,102 | | 78,134 | | | | |
| Eliminations and corporate | | - | | (205,300) | | (205,300) | | (649) | | | | |
| Consolidated total | \$ | 2,842,802 | \$ | - | \$ | 2,842,802 | \$ | 77,485 | | | | |

(b) Information by geographic area

| | Millions of yen | | | | | | | | | | | | |
|----------------------------|--------------------|----------|------|-----------|---|----------|-------------------------|-------|--|--|--|--|--|
| | Three months ended | | | | | | | | | | | | |
| | Jun.30, 2008 | | | | | | | | | | | | |
| | | External | Inte | ersegment | | Total | Operating income (loss) | | | | | | |
| | | sales | | sales | | sales | | | | | | | |
| Japan | ¥ | 206,345 | ¥ | 56,974 | ¥ | 263,319 | ¥ | 4,741 | | | | | |
| North America | | 51,067 | | 6,647 | | 57,714 | | 72 | | | | | |
| Europe | | 34,858 | | 1,333 | | 36,191 | | 1,023 | | | | | |
| Asia | | 7,810 | | 9,345 | | 17,155 | | 529 | | | | | |
| Other Areas | | 2,451 | | 54 | | 2,505 | | 158 | | | | | |
| Total | | 302,531 | | 74,353 | | 376,884 | | 6,523 | | | | | |
| Eliminations and corporate | • | - | | (74,353) | | (74,353) | | 1,723 | | | | | |
| Consolidated total | ¥ | 302,531 | ¥ | - | ¥ | 302,531 | ¥ | 8,246 | | | | | |

| | Thousands of U.S. dollars | | | | | | | | | | | | |
|----------------------------|---------------------------|-----------|-----|-----------|----|-----------|---------------|--------|--|--|--|--|--|
| | Three months ended | | | | | | | | | | | | |
| | Jun.30, 2008 | | | | | | | | | | | | |
| | | External | Int | ersegment | | Total | Operating | | | | | | |
| | | sales | | sales | | sales | income (loss) | | | | | | |
| Japan | \$ | 1,938,968 | \$ | 535,369 | \$ | 2,474,337 | \$ | 44,549 | | | | | |
| North America | | 479,863 | | 62,460 | | 542,323 | | 677 | | | | | |
| Europe | | 327,551 | | 12,526 | | 340,077 | | 9,613 | | | | | |
| Asia | | 73,388 | | 87,812 | | 161,200 | | 4,970 | | | | | |
| Other Areas | | 23,032 | | 508 | | 23,540 | | 1,486 | | | | | |
| Total | | 2,842,802 | | 698,675 | | 3,541,477 | | 61,295 | | | | | |
| Eliminations and corporate | | - | | (698,675) | | (698,675) | | 16,190 | | | | | |
| Consolidated total | \$ | 2,842,802 | \$ | - | \$ | 2,842,802 | \$ | 77,485 | | | | | |

| (c) Overseas sales | | Millior | ıs of yen | | nousands of U.S dollars | |
|--------------------|---|---------------------|------------------------------------|-------------------|----------------------------|--|
| | | Three mon Jun.30 | Three months ended Jun.30, 2008 | | | |
| | | Overseas sales | % against net sales | Overseas sales | | |
| North America | ¥ | 69,691 | 23.0% | \$ | 654,868 | |
| Europe | | 39,455 | 13.0% | | 370,748 | |
| Asia | | 35,588 | 11.7% | | 334,411 | |
| Other Areas | | 29,238 | 9.6% | | 274,742 | |
| Total | ¥ | 173,972 | 57.5% | \$ | 1,634,769 | |

Net sales, orders and order backlog by industry segment

For three months ended June 30, 2008 and 2007 and as of Jun. 30, 2007 and Mar. 31,2008

| Not calos : | | nree mont Jun. 30, | | | en Three month Jun. 30, 2 | | % Change | Thousands of U.S. dollars Three months end Jun. 30,2008 | |
|------------------------------------|---|-----------------------|--------|---|---------------------------------|--------|-------------|--|-----------|
| Net sales : | | | | | | | | _ | |
| Shipbuilding | ¥ | 19,090 | (6%) | ¥ | 42,885 | (13%) | -55% | \$ | 179,384 |
| Rolling Stock, | | | | | | | | | |
| & Construction Machinery | | 36,104 | (12%) | | 30,331 | (9%) | +19% | | 339,260 |
| Aerospace | | 39,563 | (13%) | | 43,206 | (13%) | -8% | | 371,763 |
| Gas Turbines & Machinery | | 44,984 | (15%) | | 39,538 | (12%) | +14% | | 422,702 |
| Plant & Infrastructure Engineering | | 20,284 | (7%) | | 15,264 | (5%) | +33% | | 190,603 |
| Consumer Products & Machinery | | 94,007 | (31%) | | 119,329 | (36%) | -21% | | 883,358 |
| Hydraulic Machinery | | 23,009 | (8%) | | 19,251 | (6%) | +20% | | 216,209 |
| Other | | 25,490 | (8%) | | 20,641 | (6%) | +23% | | 239,523 |
| Total | 3 | 302,531 | (100%) | | 330,445 | (100%) | -8% | | 2,842,802 |
| Orders: Shipbuilding | | 20,628 | (5%) | | 58,395 | (17%) | -65% | | 193,836 |
| Rolling Stock, | | _0,0_0 | (0,0) | | 50,575 | (,0) | 55,5 | | .00,000 |
| & Construction Machinery | | 98,201 | (26%) | | 28,638 | (8%) | +243% | | 922,768 |
| Aerospace | | 27,517 | (7%) | | 24,330 | (7%) | +13% | | 258,570 |
| Gas Turbines & Machinery | | 59,149 | (15%) | | 49,116 | (14%) | +20% | | 555,807 |
| Plant & Infrastructure Engineering | | 28,751 | (7%) | | 20.023 | (6%) | +44% | | 270,165 |
| Consumer Products & Machinery | | 94,007 | (24%) | | 119,329 | (35%) | -21% | | 883,358 |
| Hydraulic Machinery | | 28,921 | (7%) | | 21.769 | (6%) | +33% | | 271,763 |
| Other | | 32,197 | (9%) | | 24,185 | (7%) | +33% | | 302,547 |
| Total | | 32,137 389,371 | (100%) | ¥ | 345,785 | (100%) | +13% | \$ | 3,658,814 |

| | | Millio | ons of | yen | | | | Thousands of U.S. dollars |
|------------------------------------|-----------|--------------------------|--------|------------|--------|---------------|----|------------------------------|
| | | As of Jun. 30, 2008 | | As o | % | As of | | |
| | Jun | | | Mar. 31, 2 | Change | Jun. 30, 2008 | | |
| Order backlog : | | | - | | | | | |
| Shipbuilding | ¥ 420,1 | 68 <i>(</i> 26% <i>)</i> | ¥ | 414,176 | (27%) | +26% | \$ | 3,948,205 |
| Rolling Stock, | | | | | | | | |
| & Construction Machinery | 485,1 | 23 (30%) | | 431,377 | (28%) | +7% | | 4,558,570 |
| Aerospace | 241,8 | 40 (15%) | | 248,332 | (16%) | -11% | | 2,272,505 |
| Gas Turbines & Machinery | 267,1 | 20 (16%) | | 245,962 | (16%) | +16% | | 2,510,055 |
| Plant & Infrastructure Engineering | 143,9 | 04 (9%) | | 135,288 | (9%) | -19% | | 1,352,227 |
| Consumer Products & Machinery | | - (-%) | | - | (-%) | -% | | - |
| Hydraulic Machinery | 35,2 | 29 (2%) | | 29,317 | (2%) | +50% | | 331,037 |
| Other | 35,9 | 19 <i>(2%)</i> | | 29,211 | (2%) | +53% | | 337,521 |
| Total | ¥ 1,629,3 | 03 (100%) | ¥ | 1,533,663 | (100%) | +8% | \$ | 15,310,120 |