## KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES

FLASH CONSOLIDATED FINANCIAL RESULTS OF THE FIRST QUARTER (Unaudited)
For three months ended June 30, 2007 and 2006 and one year ended March 31, 2007

| Operating results | Millions of yen |  |  |  |  |  | Thousands of U.S. dollars |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended Jun. 30, 2007 |  | Three months ended Jun. 30, 2006 |  | Change |  | Three months ended Jun. 30, 2007 |
| Net sales | $\ddagger$ | 330,445 | $¥$ | 302,200 | +9\% | \$ | 2,680,660 |
| Operating income |  | 19,198 |  | 10,058 | +91\% |  | 155,739 |
| Net income |  | 12,010 |  | 5,525 | +117\% |  | 97,428 |
| Net income per share (Yen) |  | 7.2 |  | 3.5 |  |  |  |

## Financial condition

As of June 30, 2007
As of March 31, 2007
As of June 30, 2007

As of June 30, 2007
As of March 31, 2007
As of June 30, 2007

## Fiscal year forecast

One year ending March 31, 2008
Millions of yen

| Net sales |  | Net income |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $1,480,000$ |  | 33,000 |

Notes : 1. This "FLASH CONSOLIDATED FINANCIAL RESULTS" and following financial statements have been prepared in conformity with generally accepted accounting principles and practices in Japan.
2. All US\$ amounts in these statements represent the arithmetical results of translating Japanese yen to U.S. dollars on the basis of $¥ 123.27=\$ 1$, the rate prevailing as of June 30,2007 , solely for the convenience of the readers.

## Condensed Consolidated Balance Sheets

As of June 30 and March 31, 2007

|  | Millions of yen |  |  |  | Thousands of U.S. dollars |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of Jun. 30, 2007 |  | As of Mar. 31, 2007 |  | As of Jun. 30, 2007 |  |
| Assets: |  |  |  |  |  |  |
| Current assets: |  |  |  |  |  |  |
| Cash on hand and in banks | ¥ | 53,899 | $\ddagger$ | 39,351 | \$ | 437,243 |
| Receivables, less allowance |  | 381,725 |  | 442,577 |  | 3,096,658 |
| Inventories |  | 435,948 |  | 427,934 |  | 3,536,530 |
| Other current assets |  | 69,266 |  | 52,056 |  | 561,905 |
| Total current assets |  | 940,838 |  | 961,918 |  | 7,632,336 |
| Investments and long-term loans less allowance : |  | 100,695 |  | 96,994 |  | 816,865 |
| Net property, plant and equipment : |  | 255,338 |  | 253,819 |  | 2,071,372 |
| Intangible and other assets : |  | 41,064 |  | 45,249 |  | 333,122 |
| Total assets | $\geq$ | 1,337,935 | ¥ | 1,357,980 | \$ | 10,853,695 |
| Liabilities and net assets : |  |  |  |  |  |  |
| Current liabilities : |  |  |  |  |  |  |
| Short-term borrowings and current portion of long-term debt | $¥$ | 147,987 | $\ddagger$ | 138,463 | \$ | 1,200,511 |
| Trade payables |  | 355,321 |  | 412,501 |  | 2,882,461 |
| Advances from customers |  | 153,296 |  | 124,445 |  | 1,243,579 |
| Other current liabilities |  | 124,499 |  | 131,097 |  | 1,009,970 |
| Total current liabilities |  | 781,103 |  | 806,506 |  | 6,336,521 |
| Long-term liabilities : $\quad$ - |  |  |  |  |  |  |
| Long-term debt, less current portion |  | 164,620 |  | 165,754 |  | 1,335,443 |
| Others |  | 91,982 |  | 90,342 |  | 746,183 |
| Total long-term liabilities |  | 256,602 |  | 256,096 |  | 2,081,626 |
| Net assets : |  |  |  |  |  |  |
| Common stock |  | 103,585 |  | 103,188 |  | 840,310 |
| Capital surplus |  | 53,575 |  | 53,179 |  | 434,615 |
| Retained earnings |  | 129,600 |  | 125,799 |  | 1,051,351 |
| Treasury stock |  | (74) |  | (55) |  | (600) |
| Net unrealized gains on securities |  | 23,539 |  | 19,342 |  | 190,955 |
| Gains/losses on hedging items |  | $(6,907)$ |  | $(1,608)$ |  | $(56,032)$ |
| Foreign currency translation adjustments |  | $(7,952)$ |  | $(9,417)$ |  | $(64,509)$ |
| Minority interests |  | 4,864 |  | 4,950 |  | 39,458 |
| Total net assets |  | 300,230 |  | 295,378 |  | 2,435,548 |
| Total liabilities and net assets | $¥$ | 1,337,935 | ¥ | 1,357,980 | \$ | 10,853,695 |

## Condensed Consolidated Statements of Operations

For three months ended June 30, 2007 and 2006

Net sales
Cost of sales
Gross profit
Selling, general and administrative expenses
Operating income
Other income (expenses) :
Interest and dividend income
Equity in income of unconsolidated subsidiaries and affiliates
Interest expense
Other, net
Income before income taxes and minority interests
Income taxes
Minority interests in net loss (income) of consolidated subsidiaries
Net income

| Millions of yen |  |  |  |
| :---: | :---: | :---: | :---: |
| Theree months ended Jun. 30, 2007 |  | Three months ended Jun. 30, 2006 |  |
| ¥ | 330,445 | $¥$ | 302,200 |
|  | 272,948 |  | 261,050 |
|  | 57,497 |  | 41,150 |
|  | 38,299 |  | 31,092 |
|  | 19,198 |  | 10,058 |
|  | 1,567 |  | 1,131 |
|  | 670 |  | 701 |
|  | $(2,186)$ |  | $(1,585)$ |
|  | (111) |  | (968) |
|  | 19,138 |  | 9,337 |
|  | $(6,964)$ |  | $(3,795)$ |
|  | (164) |  | (17) |
| $¥$ | 12,010 | $¥$ | 5,525 |

Thousands of U.S. dollars Theree months ended Jun. 30, 2007 | $\$ \quad 2,680,660$ |
| :--- |
| 2,214 |

| $+9 \%$ | $\$$ | $2,680,660$ |
| ---: | ---: | ---: |
|  | $2,214,229$ |  |
|  | 466,431 |  |
| $\mathbf{3 y}$ | 310,692 |  |
|  | 155,739 |  |

12,712
5,435
$(17,733)$
(900)
+105\% 155,253
$(56,495)$
+117\%


Net sales, orders and operating income (loss) by industry segment
For three months ended June 30, 2007 and 2006

|  | Millions of yen |  |  |  |  |  | \% Change | Thousands of U.S. dollars |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended Jun. 30, 2007 |  |  | Three months ended Jun. 30, 2006 |  |  |  | Three months ended Jun. 30, 2007 |  |
| Net sales : |  |  |  |  |  |  |  |  |  |
| Shipbuilding | $¥$ | 42,885 | (13\%) | $¥$ | 16,389 | (5\%) | +162\% | \$ | 347,895 |
| Rolling Stock |  |  |  |  |  |  |  |  |  |
| \& Construction Machinery |  | 30,331 | (9\%) |  | 40,958 | (14\%) | -26\% |  | 246,053 |
| Aerospace |  | 43,206 | (13\%) |  | 40,756 | (13\%) | +6\% |  | 350,499 |
| Gas Turbines \& Machinery |  | 39,538 | (12\%) |  | 39,064 | (13\%) | +1\% |  | 320,743 |
| Plant \& Infrastructure Engineering |  | 15,264 | (5\%) |  | 24,261 | (8\%) | -37\% |  | 123,826 |
| Consumer products \& Machinery |  | 119,329 | (36\%) |  | 106,692 | (35\%) | +12\% |  | 968,030 |
| Other |  | 39,892 | (12\%) |  | 34,080 | (12\%) | 17\% |  | 323,614 |
| Total | $\ddagger$ | 330,445 | (100\%) | $¥$ | 302,200 | (100\%) | +9\% | \$ | 2,680,660 |

## Orders:

Shipbuilding
Rolling Stock
\& Construction Machinery
Aerospace
Gas Turbines \& Machinery
Plant \& Infrastructure Engineering
Consumer products \& Machinery
Other
Total

Operating income (loss) :
Shipbuilding
Rolling Stock
\& Construction Machinery
Aerospace
Gas Turbines \& Machinery
Plant \& Infrastructure Engineering
Consumer products \& Machinery
Other
Total

Millions of yen

| Three months ended Jun. 30, 2007 | Three months ended Jun. 30, 2006 |
| :---: | :---: |
| $¥ \quad 1,536$ | $¥ \quad(2,227)$ |
| 771 | 2,943 |
| 4,713 | 588 |
| 2,588 | 1,947 |
| (464) | (992) |
| 7,343 | 5,628 |
| 2,711 | 2,171 |
| ¥ 19,198 | $¥ \quad 10,058$ |

Thousands of

| Millions of yen |  |  |  |  |  |  <br> \% <br> Change | U.S. dollars |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Three months ended Jun. 30, 2007 |  |  | Three months ended Jun. 30, 2006 |  |  |  | Thre | nths ended <br> 30, 2007 |
| ¥ | 58,395 | (17\%) | $¥$ | 23,949 | (8\%) | +144\% | \$ | 473,716 |
|  | 28,638 | (8\%) |  | 51,168 | (16\%) | -44\% |  | 232,319 |
|  | 24,330 | (7\%) |  | 27,706 | (9\%) | -12\% |  | 197,372 |
|  | 49,116 | (14\%) |  | 35,858 | (11\%) | +37\% |  | 398,442 |
|  | 20,023 | (6\%) |  | 31,395 | (10\%) | -36\% |  | 162,432 |
|  | 119,329 | (35\%) |  | 106,692 | (34\%) | +12\% |  | 968,031 |
|  | 45,954 | (13\%) |  | 39,253 | (12\%) | +17\% |  | 372,791 |
| ¥ | 345,785 | (100\%) | $\geq$ | 316,021 | (100\%) | +9\% | \$ | 2,805,103 |


| Thousands of U.S. dollars |  |
| :---: | :---: |
| Three months ended Jun. 30, 2007 |  |
| \$ | 12,460 |
|  | 6,254 |
|  | 38,233 |
|  | 20,995 |
|  | $(3,763)$ |
|  | 59,569 |
|  | 21,991 |
| \$ | 155,739 |

