## KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES FLASH CONSOLIDATED FINANCIAL RESULTS OF THE FIRST QUARTER (Unaudited)

For three months ended J une 30, 2006 and 2005 and one year ended March 31, 2006

| Operating results | Millions of yen |  |  |  | Thousands of U.S. dollars |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended Jun. 30, 2006 |  | Three months ended <br> J un. 30, 2005 |  | $\begin{gathered} \hline \% \\ \text { Change } \\ \hline \end{gathered}$ |  | Three months ended Jun. 30, 2006 |
| Net sales | ¥ | 302,200 | ¥ | 264,080 | +14\% | \$ | 2,622,353 |
| Operating income |  | 10,058 |  | 2,440 | +312\% |  | 87,278 |
| Net income |  | 5,525 |  | 1,625 | +240\% |  | 47,943 |
| Net income per share (Yen) |  | 3.5 |  | 1.1 |  |  |  |

## Financial condition

As of June 30, 2006
As of March 31, 2006
As of June 30, 2006

As of June 30, 2006
As of March 31, 2006
As of June 30, 2006

## Fiscal year forecast

One year ending March 31, 2007

| Millions of yen /Thousands of U.S. dollars |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Total assets |  |  |

Millions of yen

|  | Net sales |  | Net income |
| :--- | :---: | :--- | :--- | :---: |
|  | $1,390,000$ |  | 26,000 |


| Ratio of shareholders' <br> equity to total assets |
| :---: |
| $19 \%$ |
| $19 \%$ |

## Condensed Consolidated Balance Sheets

As of June 30 and March 31, 2006

|  | Millions of yen |  |  |  | Thousands of <br> U.S. dollarsAs ofJun. 30, 2006 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | As of Jun. 30, 2006 |  | As of Mar. 31, 2006 |  |  |  |
| Assets: |  |  |  |  |  |  |
| Current assets : |  |  |  |  |  |  |
| Cash on hand and in banks | 7 | 25,914 | $\ddagger$ | 37,650 | \$ | 224,869 |
| Receivables, less allowance |  | 404,079 |  | 438,204 |  | 3,506,412 |
| Inventories |  | 403,512 |  | 383,017 |  | 3,501,492 |
| Other current assets |  | 64,703 |  | 57,028 |  | 561,465 |
| Total current assets |  | 898,208 |  | 915,899 |  | 7,794,238 |
| Investments and long-term loans less allowance : |  | 75,676 |  | 76,757 |  | 656,681 |
| Net property, plant and equipment : |  | 247,527 |  | 246,219 |  | 2,147,927 |
| Intangible and other assets : |  | 45,789 |  | 45,210 |  | 397,335 |
| Total assets | ¥ | 1,267,200 | $\ddagger$ | 1,284,085 | \$ | 10,996,181 |
| Liabilities and shareholders' equity : |  |  |  |  |  |  |
| Current liabilities: |  |  |  |  |  |  |
| Short-term borrowings and current portion of long-term debt | 7 | 193,227 | $\ddagger$ | 162,746 | \$ | 1,676,735 |
| Trade payables |  | 352,725 |  | 409,942 |  | 3,060,786 |
| Advances from customers |  | 119,103 |  | 98,590 |  | 1,033,521 |
| Other current liabilities |  | 109,608 |  | 131,381 |  | 951,129 |
| Total current liabilities |  | 774,663 |  | 802,659 |  | 6,722,171 |
| Long-term liabilities: |  |  |  |  |  |  |
| Long-term debt, less current portion |  | 167,516 |  | 157,057 |  | 1,453,627 |
| Others |  | 83,295 |  | 81,273 |  | 722,796 |
| Total long-term liabilities |  | 250,811 |  | 238,330 |  | 2,176,423 |
| Minority interests |  | - |  | 5,508 |  | - |
| Shareholders' equity : |  |  |  |  |  |  |
| Common stock |  | 92,085 |  | 92,085 |  | 799,071 |
| Capital surplus |  | 42,095 |  | 42,094 |  | 365,281 |
| Retained earnings |  | 101,569 |  | 100,776 |  | 881,369 |
| Treasury stock |  | (45) |  | (38) |  | (390) |
| Net unrealized gains on securities |  | 12,437 |  | 14,097 |  | 107,922 |
| Gains/losses on hedging items |  | (679) |  | - |  | $(5,892)$ |
| Foreign currency translation adjustments |  | $(11,194)$ |  | $(11,426)$ |  | $(97,136)$ |
| Minority interests |  | 5,458 |  | - |  | 47,362 |
| Total shareholders' equity |  | 241,726 |  | 237,588 |  | 2,097,587 |
| Total liabilities and shareholders' equity | ¥ | 1,267,200 | ¥ | 1,284,085 | \$ | 10,996,181 |

## Condensed Consolidated Statements of Operations

For three months ended June 30, 2006 and 2005

|  | Millions of yen |  |  |  |  | Thousands of U.S. dollars |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Theree months ended Jun. 30, 2006 |  | Three months ended Jun. 30, 2005 |  | \% Change |  | onths ended <br> 30, 2006 |
| Net sales | $\geq$ | 302,200 | ¥ | 264,080 | +14\% | \$ | 2,622,353 |
| Cost of sales |  | 261,050 |  | 232,158 |  |  | 2,265,273 |
| Gross profit |  | 41,150 |  | 31,922 |  |  | 357,080 |
| Selling, general and administrative expenses |  | 31,092 |  | 29,482 |  |  | 269,802 |
| Operating income |  | 10,058 |  | 2,440 | +312\% |  | 87,278 |
| Other income (expenses) : |  |  |  |  |  |  |  |
| Interest and dividend income |  | 1,131 |  | 1,226 |  |  | 9,814 |
| Equity in income of unconsolidated subsidiaries and affiliates |  | 701 |  | 316 |  |  | 6,082 |
| Interest expense |  | $(1,585)$ |  | $(1,449)$ |  |  | $(13,753)$ |
| Other, net |  | (968) |  | 1,130 |  |  | $(8,399)$ |
| Income before income taxes and minority interests |  | 9,337 |  | 3,663 | +155\% |  | 81,022 |
| Income taxes |  | $(3,795)$ |  | $(2,043)$ |  |  | $(32,931)$ |
| Minority interests in net loss (income) of consolidated subsidiaries |  | (17) |  | 5 |  |  | (148) |
| Net income | $\ddagger$ | 5,525 | $¥$ | 1,625 | +240\% | \$ | 47,943 |

Net sales, orders and operating income (loss) by industry segment
For three months ended June 30, 2006 and 2005

## Orders:

Shipbuilding
Rolling Stock
\& Construction Machinery
Aerospace
Gas Turbines \& Machinery
Plant \& Infrastructure Engineering
Consumer products \& Machinery
Other
Total

Operating income (loss) :
Shipbuilding
Rolling Stock
\& Construction Machinery
Aerospace
Gas Turbines \& Machinery Plant \& Infrastructure Engineering Consumer products \& Machinery Other Total

|  | Millions of yen |  |  |  |  |  | $\%$ <br> Change | Thousands of U.S. dollars |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Three months ended Jun. 30, 2006 |  |  | Three months ended Jun. 30, 2005 |  |  |  | Three | nths ended <br> 30, 2006 |
| Net sales : |  |  |  |  |  |  |  |  |  |
| Shipbuilding | ¥ | 16,389 | (5\%) | $¥$ | 25,856 | (10\%) | -37\% | \$ | 142,216 |
| Rolling Stock |  |  |  |  |  |  |  |  |  |
| \& Construction Machinery |  | 40,958 | (14\%) |  | 31,216 | (12\%) | +31\% |  | 355,415 |
| Aerospace |  | 40,756 | (13\%) |  | 35,568 | (14\%) | +15\% |  | 353,662 |
| Gas Turbines \& Machinery |  | 39,064 | (13\%) |  | 32,915 | (12\%) | +19\% |  | 338,979 |
| Plant \& Infrastructure Engineering |  | 24,261 | (8\%) |  | 26,607 | (10\%) | -9\% |  | 210,526 |
| Consumer products \& Machinery |  | 106,692 | (35\%) |  | 84,281 | (32\%) | +27\% |  | 925,824 |
| Other |  | 34,080 | (12\%) |  | 27,637 | (10\%) | 23\% |  | 295,731 |
| Total | \# | 302,200 | (100\%) | ¥ | 264,080 | (100\%) | +14\% | \$ | 2,622,353 |

Thousands of

\left.| U.S. dollars |  |
| :---: | ---: |
| Three months ended |  |
| Jun. 30, 2006 |  |$\right]$| $\$$ | 207,818 |
| :---: | ---: |
|  | 444,013 |
|  | 240,420 |
|  | 311,159 |
|  | 272,431 |
|  | 925,824 |
|  | 340,620 |
| $\$$ | $2,742,285$ |


| Thousands of <br> U.S. dollars |
| :---: |
| Three months ended |
| Jun. 30, 2006 |
| $(19,324)$ |
|  |  |
|  |  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
|  |
| 48,837 |
| 18,838 |
| $\$$ |

